# ANGLER GAMING

Interim report for 3<sup>rd</sup> quarter 2016

1<sup>st</sup> July to 30<sup>th</sup> September 2016

Angler Gaming PLC, reg. no. C55255, Malta

# ANGLER GAMING PLC

# Financial report for the period ended 30<sup>th</sup> September 2016

# Key Facts for Quarter 3 2016 (1<sup>st</sup> July 2016 – 30<sup>th</sup> September 2016)

# All-time high in new registered and active customers

All figures are compared to the same quarter last year if not explicitly stated otherwise

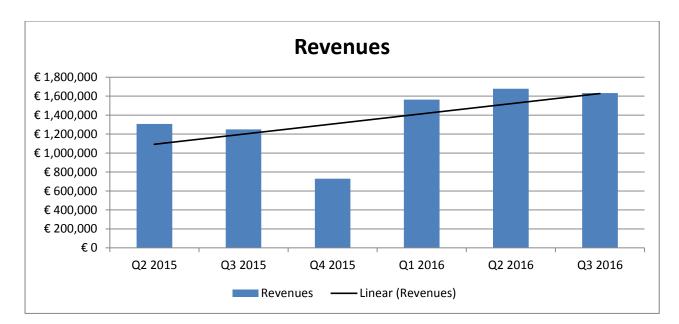
- Revenues increased by 30.6% to €1,631,786 (€1,249,145)
- Net profit of €14,804 (€58,731)
- Net Profit Margin of 0.90% is due to extraordinary bonus costs in Q3 to reactivate the recently acquired bingo assets, i.e. it was decided to invest extra in player incentives to maximize the reactivation of Bingo players.
- All-time high in customer deposits with an increase of 31.85% to €3,398,923 (€2,577,861).
- Customer deposits increased by 23% compared to Q2 2016 which was the previous all-time high. This increase is due to both organic growth and the acquired bingo assets.
- 19,025 new registered customers (ATH) with an increase of 56% (12,209)
- 15,593 active customers (ATH) with an increase of 62% (9,623)
- Earnings per share of €0.0002
- October 2016 has started strong as regards deposits. The average daily deposit is the highest in the history of the company. The average daily deposit so far in October is 19% higher compared to the daily average deposit in Q3 2016.

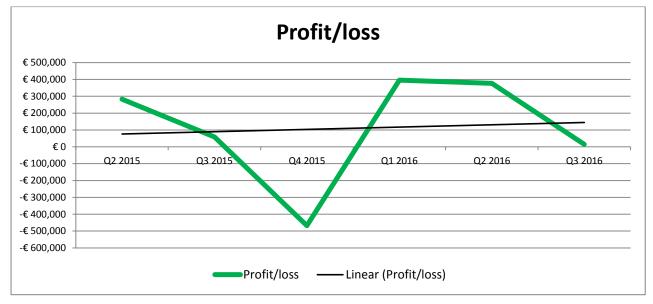
# Key Facts for 2016 (1<sup>st</sup> January 2016 – 30<sup>th</sup> September 2016)

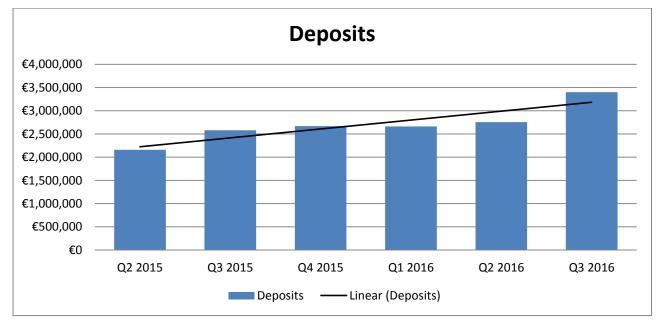
# All-time high in revenues and net profit

All figures are compared to 1<sup>st</sup> January to 30<sup>th</sup> September 2015 if not explicitly stated otherwise

- Revenue increased by 45% to €4,873,184 (€3,339,300)
- Net profit increased by 220.76% to €792,653 (€247,112)
- Net Profit Margin of 16.2%
- Customer deposits increased by 45% to €8,815,158 (€6,101,441)
- 35% increase in newly registered customers 52,182 (38,532)
- Earnings per share of €0.0109







## **Key Performance Indicators (EUR)**

	Q3 2016	Q3 2015	Jan-Sep 2016	Jan-Sep 2015
Customer Deposits	€3,398,923	€2,577,861	€8,815,158	€6,101,441
Active Customers	15,593	9,623	31,721	26,109
New Registered Customers	19,025	12,209	52,182	38,532
Gross Game Win	€2,447,585	€1,786,924	€6,552,238	€4,807,760
Net Game win	€2,160,616	€1,606,158	€5,914,832	€4,086,043
Hold	47%	51%	48%	54%

\* Definition Net Profit Margin = Net Profit / Revenue

\*\* Definition Active Customers: Customer that wagered at least one bet in the indicated period

\*\*\* Definition New Registered Customer: A new customer registered in the indicated period

\*\*\*\* Definition Net Game Win: Real money bets minus real money wins

\*\*\*\*\* Definition Hold: Customer Withdrawals / Customer Deposits

# **Consolidated Income Statement Euro**

September 2016'	Q3	Q3	Jan - Sept	Jan - Sept	Full Year
-	2016	2015	2016	2015	2015
	€	€	€	€	€
Revenue	1,631,786	1,249,145	4,873,184	3,339,300	4,068,105
Cost of services sold	(1,196,912)	(891,059)	(2,956,249)	(2,086,133)	(2,954,186)
Gross profit / (loss)	434,874	358,086	1,916,935	1,253,167	1,113,919
Marketing expenses	(112,726)	(55,065)	(281,544)	(182,060)	(232,385)
Personnel expenses	(149,163)	(112,598)	(384,385)	(333,443)	(468,917)
Other external expenses	(116,803)	(96,610)	(345,514)	(361,374)	(473,958)
Depreciation, amortization	(33,069)	(34,005)	(99,207)	(116,020)	(157,774)
Other operating income/expenses				-	
Operating expenses	(411,761)	(298,278)	(1,110,650)	(992,897)	(1,333,034)
Operating profit / (loss)	23,113	59,808	806,284	260,269	(219,115)
Financial income / (expenses)	(8,309)	(1,077)	(13,632)	(13,157)	(103,783)
Income / (Loss) before tax	14,804	58,731	792,653	247,112	(322,899)
Tax	-	-	-	-	-
Net income / (loss) for the period	14,804	58,731	792,653	247,112	(322,899)
No of shares	72,994,995	72,524,995	72,994,995	72,524,995	72,749,995
Basic and dilute earnings per share	0.0002	0.0008	0.0109	0.0034	(0.0044)

\*Definition of Revenue: 'Bet - win - jackpot contribution - bonus cost - loyalty points - manual adjustments user balances'.

\*\*Definition of Cost of Services Sold: - Cost of sales includes: 'Payment processing fees to payment suppliers, affiliate expenses, Gaming License fees for products, software licence fees and affiliate costs'

# Angler Gaming plc Financial Report for the period ended 30 September 2016

# Consolidated Statement of Financial Position for the period ended 30 September2016

for the period ended 30 September2016				
	Group	Group	Company	Company
	Period end	Period end	Period end	Period end
	September	September	September	September
	2016	2015	2016	2015
	Euro	Euro	Euro	Euro
Assets				
Non-current assets				
Investment in subsidiaries **	-	-	1,997	797
Intangible assets	349,347	391,551	-	-
Property, plant and equipment	24,556	1,222	893	1,221
Total non-current assets	373,903	392,773	2,890	2,018
Current assets				
Trade and other receivables **	1,687,156	1,085,850	3,651,687	3,598,440
Cash and cash equivalents	753,916	823,525	69,958	290,746
Total current assets	2,441,072	1,909,375	3,721,645	3,889,186
Total assets	2,814,975	2,302,149	3,724,535	3,891,204
Equity and liabilities				
Capital and reserves				
Paid up capital **	1,323,883	1,289,449	1,323,883	1,289,449
Non-refundable shareholder contribution	2,680,030	2,680,030	2,680,030	2,680,030
Premium Capital **	1,046,695	1,015,312	1,046,695	1,015,312
Retained Earnings	(3,022,120)	(3,244,757)	(1,335,184)	(1,096,824)
	2,028,488	1,740,033	3,715,424	3,887,967
Creditors : amounts failing due within one year				
Trade and other payables **	786,487	562,116	9,111	3,237
Total liabilities	786,487	562,116	9,111	3,237
Total equity and liabilities	2,814,975	2,302,149	3,724,535	3,891,204

\*\* group period figures exclude intercompany balances

# Angler Gaming plc Cashflow report for the period ended 30 September 2016

# Consolidated Statements of Cashflow Position for the period ended 30 September2016

for the benow ended 20 September2010				
	Group	Group	Company	Company
	Period end	Period end	Period end	Period end
	September	September	September	September
	. 2016	. 2015	. 2016	. 2015
	Euro	Euro	Euro	Euro
Cash flow from operating activities				
Profit / (Loss) before taxation	792,653	365,068	(192,385)	(216,493)
Reconciliation to cash generated from operations:				
Depreciation	99,209	118,299	246	246
Taxation	-	-	-	-
Operating loss before working capital changes:	891,862	483,368	(192,139)	(216,247)
Movement in trade receivables	(649,802)	(816,698)	-	-
Movement in other debtors	7,996	282,152	(40,316)	(277,076)
Movement in trade payables	(268,680)	104,862	0	(8,259)
Movement in other creditors	54,071	128,820	(4,954)	3,029
Net cash used in operating activities	35,447	182,504	(237,409)	(498,553)
Cash flow from investing activities				
Cash issued by shareholders	34,434	535,632	34,434	700,611
Intangible fixed assets	(100,000)	(82,069)	-	-
Tangible fixed assets	(23,662)	(1,570)	-	-
Investment in subsidiaries	-	-	-	-
Net cash generated from/used in investing activities	(89,228)	451,993	34,434	700,611
Not oush generated nonivased in investing dervices	(00,220)	401,000	0-1,-0-1	700,011
Cash flows from financing activities				-
Short term loans	-	-	-	-
Intra-group finance	-	-	-	
Net cash generated from financing activities	-	-	-	-
Net movement in cash and cash equivalents in the year	(53,781)	634,497	(202,974)	202,059
	(00,701)	004,407	(202,074)	202,035
Cash and cash equivalents at beginning of the year	807,697	189,028	272,932	88,687
Cash and cash equivalents at end of year	753,916	823,525	69,958	290,746
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## **EVENTS IN Q4**

The product offering is posed to be widened as the Group is preparing to include a SportsBook as a new product, with the integration and launch planned for Q4 2016.

#### **OTHER INFORMATION**

This report has not been reviewed by the Company's Auditor.

Q4 2016 report will be published on 16<sup>th</sup> of February 2017

Malta, 26<sup>th</sup> of October 2016

Board of Directors of Angler Gaming PLC

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ANGLER GAMING PLC (PUBL) IS A MALTESE HOLDING COMPANY LISTED ON THE SWEDISH STOCK EXCHANGE, AKTIETORGET, THAT INVESTS IN COMPANIES WHICH PROVIDE GAMING SERVICES OVER THE INTERNET. ANGLER GAMING'S CORE BUSINESS IS TO OWN AND ADMINISTER SHAREHOLDING IN INTERNET GAMBLING COMPANIES. ANGLER GAMING PLC OWNS STARFISHMEDIA N.V WHICH THROUGH PARTNERS OR BY ITSELF OFFERS GAMES TO END USERS VIA THE INTERNET.